

Foreign National Program

7 Days from Submission to Close

Who are they?

A Foreign National is a non-resident alien who is not authorized to live or work in the U.S. or holds a work Visa indicative of a more temporary residency. The borrower must live and work in another country and be a legal resident of that same country to be eligible.

Bucket of Opportunity



\$54.4 Billion

Dollar annual purchase volume during April 2020-March 2021



107,000

Foreign National buyers annually



8%

of those buy homes for \$1,000,000 or more



\$280,600

foreign buyer median purchase price -8% higher than U.S. existing homes sold

Top 5 Foreign **Buyers**



8% Canada



7% Mexico \$2.9 B

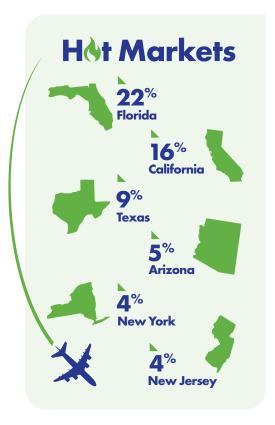


6% China \$4.5 B



4% India \$3.1 B





Foreign National Program

- Domestic credit score not required
- Up to 75% LTV with no MI
- Cash out to 70% LTV
- DSCR Program available
- Non-Warrantable Condos
- Business Purpose Investment Loans qualify on start rate

How to Find Prospects?









- 1. International real estate attorneys in [your town name here]
- 2. International tax attorneys in [your town name here]
- 3. Immigration lawyers in [your town name here]

- 4. [Your town name here] CPA for foreign nationals
- 5. Real estate agents for [nationality] buyers
- ▲ Look for real estate listings in different languages

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